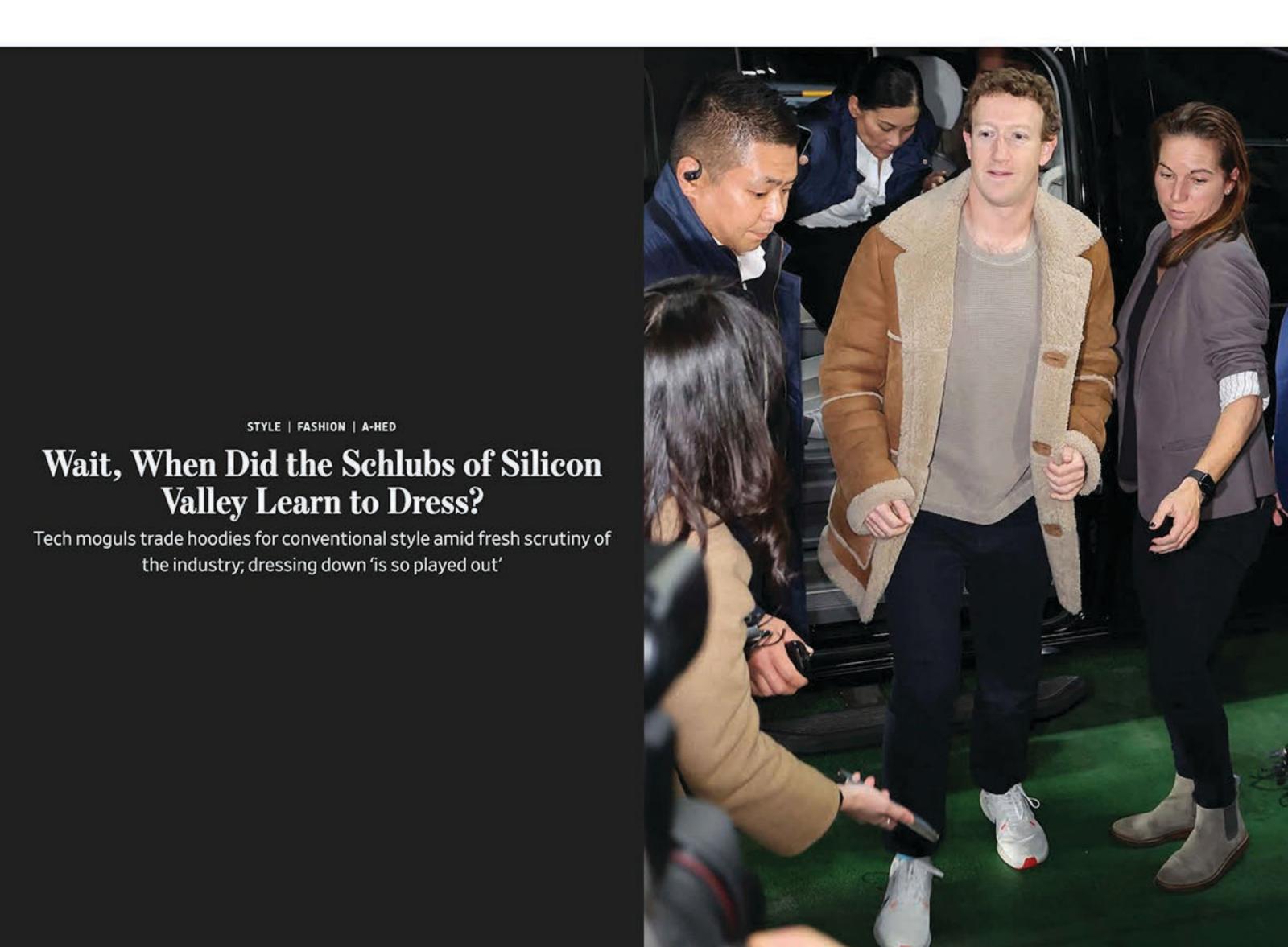
## THE WALL STREET JOURNAL.



Mark Zuckerberg wore a shearling jacket in Seoul in February. YONHAP/AFP/GETTY IMAGES

By Jacob Gallagher March 25, 2024 10:00 am ET

But then one spots that cardigan.

For years, the world has seen the Meta chief executive in

It might seem as if there's nothing more to say about Mark Zuckerberg's clothes.



all his strident slovenliness. His hoodies and his shower slides. And how Zuckerberg, the ur-underdressed coder, inspired a legion of Silicon Valley clones in their dishwater colored hoodies and "oh whatever" sneakers.

Some, including this reporter, might have decided they'd

written the final graph on his graphite sweatshirts. Not so.

End of an era

appear to have actually received the caring touch of a tailor. This Zuck wears a sturdy shearling jacket, as if he's auditioning for a "Yellowstone" sequel. This Zuck wears a trim ribbed cardigan, and then posts a photo of himself in it on Instagram.

And then answers a follower's question about where said cardigan is from, as if

Because this year, a new Zuckerberg has emerged. This Zuck wears suits that

he was some budding style blogger and not one of the richest people on Earth.

(It's from John Elliott, according to @zuck.)



Anant Ambani, the youngest son of Asia's richest billionaire.

Zuckerberg's middle-aged makeover reflects a style maturation reverberating around the tech sector. Dressing down "is so played out," said Andrew Weitz, a

Los Angeles-based executive-style consultant who has worked with tech leaders,

though not the ones mentioned in this article. Hoodies, a tired cliché.

McQueen dragonfly embroidered blazer he wore to the pre-wedding festivities of

Executives are "tailored more properly, or what they're wearing is just different," said Weitz. "They don't want to look like everybody else."

Silicon Valley has long basked in its anti-conformist/disruptive ethos—which was embodied in its executives' careless attire. In 1983, the satirical "The Official

Silicon Valley Guy Handbook," related that "Clothes make the man, everywhere

but in Silicon Valley. Here almost everyone dresses alike, and not very tastefully at that."

Things only degraded further in the early aughts, when entrepreneurs, barely

Things only degraded further in the early aughts, when entrepreneurs, barely older than teenagers, led companies with billion-dollar valuations while wearing sweats.

Avoiding a 'disruption' look

## But the Valley's current vibe shift comes amid fresh scrutiny for the industry. Social-media sites are facing claims of censorship from politicians and talk of

new regulation. And sector stalwarts are facing fresh competition on the stock market from surging companies such as <a href="Nvidia">Nvidia</a> and <a href="Super Micro Computer">Super Micro Computer</a>.

For execs in the harshest spotlight, there is an imperative to dress in a way that conveys conventionality, not disruption.

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users. Chew's sweatshirt diplomacy didn't pan out, and he has settled into an unobtrusive blue suit-blue tie uniform during congressional hearings and

economic conferences in Qatar.

Nvidia's CEO Jensen Huang has built the chip maker into a \$2 trillion enterprise in his omnipresent black leather jacket. The look isn't exactly fresh—Huang could be fronting a U2 cover band—but the jackets fit well and do have an off-the-clock rich guy air.

The leather allegiance has certainly gotten Huang noticed: There are many

Reddit threads dedicated to figuring out who makes this 61-year-old's biker

jackets.

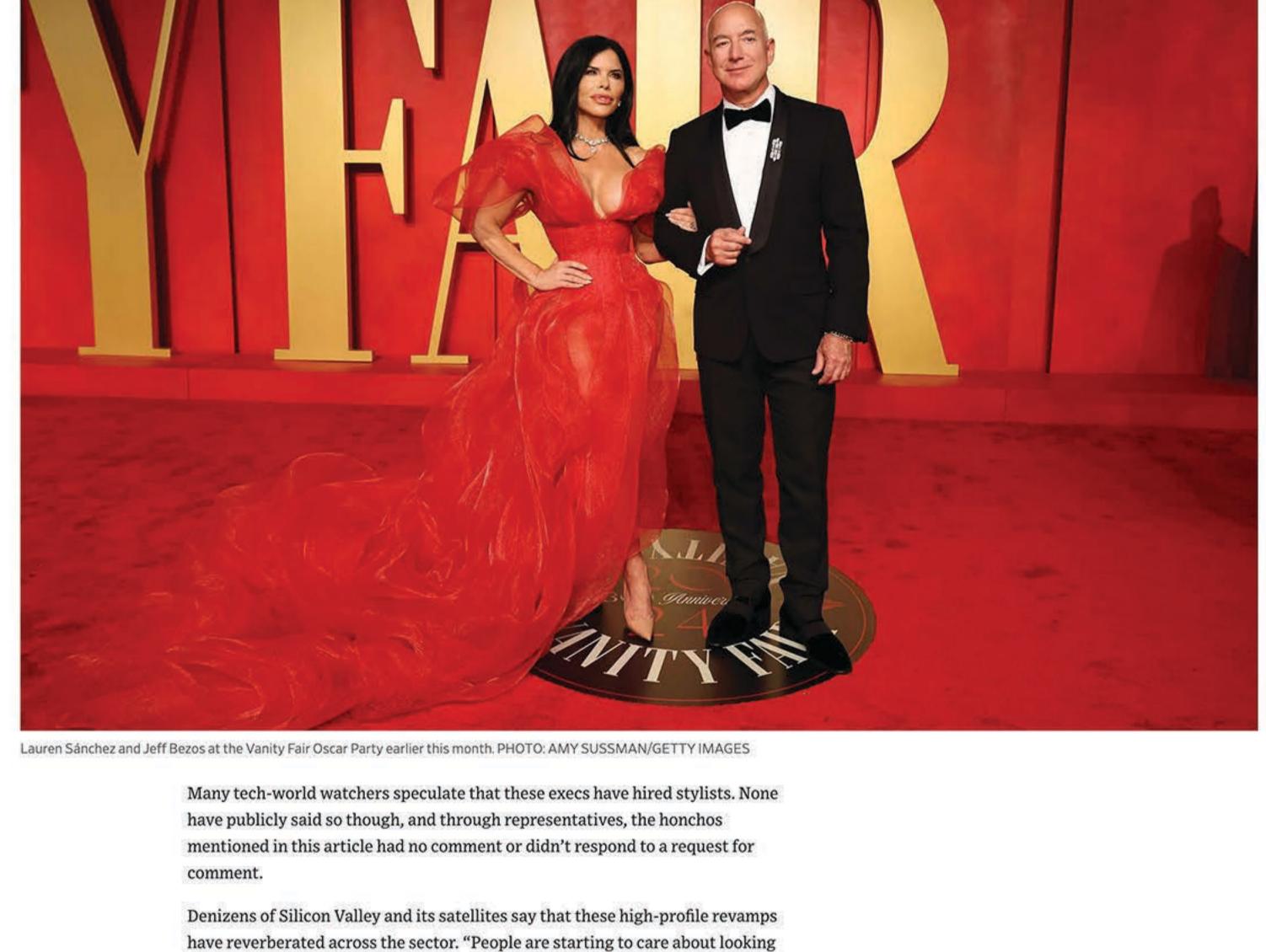
#Mobwifecore

And then there's <u>Jeff Bezos</u>, whose <u>post-Amazon-CEO glow up</u>, with the <u>very</u>

#mobwifecore Lauren Sánchez on his arm, has included calf-clinging jeans, black suits and polished double monk dress shoes. Is Bezos keeping with fashion

trends? No, his pants are too suffocating for that.

But he's clearly thinking about what he's wearing and occasionally lands a genuinely good outfit, like the shawl-collared tuxedo he wore to the Vanity Fair Oscar party.



respectable," said Victoria Hitchcock, a Bay Area-based stylist.

Through her work, Hitchcock has chipped away at the region's dingy dominance

Peter Nguyen, an Austin-based stylist, noted that many of the tech employees that come to him now are older, with more money at hand. "My clients are in a new phase of their lives," he said. "There's still an aspect of wanting to fit in, but be the best dressed."

(she has been billed as the hoodie exterminator), dressing men in five-pocket

chinos and fine Zegna sweaters. "They're not proud of seeking help, but they're

With all that money sloshing around, executives have also developed a taste for luxury. See: Bezos, who's attended a Dolce & Gabbana fashion show and has worn close to \$1,000 Brunello Cucinelli jeans and a more than \$1,200 Casablanca printed shirt.

TikTok is also a lead sponsor of this May's Met Gala, widely considered the Super

Bowl of the fashion world. Expect for Chew to be there, in an outfit more

extravagant than his stock suit.



ID. Zuckerberg is 39, nearly twice the age he was when he founded Facebook.

As his company enters its third decade and with its stock at a new high,

Zuckerberg is presenting himself as a docile, decently dressed family man.

The executives have also faced repeated governmental inquiries and manage

companies with the revenue of many small countries. The <u>Supreme Court is</u>

<u>considering a case about big tech censorship</u> that could have grave implications
for companies including Facebook and X, while a bill is moving through Congress

for companies including Facebook and X, while a bill is moving through Congress that will upend TikTok's U.S. business.

No wonder that Chew of TikTok chose a banal blue suit for meetings on Capitol Hill this month. Nothing says "I do not pose a national security risk" like an outfit right out of a McKinsey-consultant starter pack.

Tech CEOs—often <u>Elon Musk</u>—continue to behave rashly or espouse unconventional ideas about hallucinogens, but much of the sector is trying, haltingly, to grow up. This is a generation that has watched turtlenecked

Elizabeth Holmes and stretched T-shirt crypto-conman Sam Bankman-Fried go down in a blaze of federal charges.

There are, of course, outliers. Sam Altman, back from the brink at OpenAI, still seems incapable of letting go of his characterless henleys.

The lesson for the first generation of Silicon Valley entrepreneurs—as epitomized by the original turtlenecker Steve Jobs—was to stand out, to brand yourself as a revolutionary and a motherboard guru and watch the money roll in.

The lesson for this generation might well be, keep your head down. Blend in, appear like any other executive and try not to get investigated. Buy the suit, not

the hoodie.

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